

2017 Children's Performing Arts Annual Report

Mission Statement: Our mission is to provide a platform to explore the world of artistic expression for children and their community. We do this by providing quality educational, theatrical experiences, which enhance children's self-confidence, personal growth, group collaboration skills, and community partnerships.

Goals:

- Provide theatrical, dance and musical interaction for children to develop skills in music, theater, and visual arts.
- Provide an opportunity for children to perform at their level of comfort in a supportive environment.
- Actively engage children in their community and the local community with Children's Performing Arts.
- Provide leadership development for youth including programs that increase leadership, teamwork, and cognitive skills.

Statement of Inclusion: Children's Performing Arts honors the uniqueness of each individual and embraces diverse backgrounds, values and viewpoints to build a strong, inclusive community that prepares youth for lives in a multicultural society. This means providing all who live, learn, and work within our organization to have the opportunity to experience a broad range of ideas and perspectives. Diversity is an irreplaceable educational and artistic asset that develops the whole person. As we embrace the opportunity to learn from each other; it challenges us to grow and think differently. Quality education is enhanced by shared perspectives of those with varied backgrounds and views. Children's Performing Arts strives to create a supportive environment that welcomes all people regardless of race, beliefs, disability or economic status.

Board of Directors: Sharon Hanifl-Lee, Brooke Ihlenfeldt, Kelly Dzurik, Blaine Stephens, Sandy Stout, Shari Melsa, Lindsay Schipper, Melissa Niederkorn, Carla Beaurline, Jennifer Hallingstad, Kari Bullion

Community/Population/Geographic Area Served: We serve the north metro. Cities: Forest Lake, Hugo, Scandia, Columbus, Lindstrom, Linwood, East Bethel, Fridley, Lino Lakes, White Bear Lake. Counties: Hennepin, Anoka, Washington, Chisago

Description of major programs/activities:

-Our Legacy Program runs 22 weeks (from September to February) and builds up to a weekend of performances. Our organization works with all the children at different levels to help them all grow as artists. Within this program we focus on different age levels of our participants to maximize their experience and growth in the arts. This program utilizes volunteer support to achieve many of its objectives.

-Summer Camp

-Introduction of Show Choir

-Expanding programming next year to include year round offerings.

Goals & Accomplishments: This has been an incredible year for Children's Performing Arts. We have worked all year to strengthen and diversify our board, to add and strengthen applicable policies and procedures, and prepare ourselves for our expansion in 2018. We secured the Charity Review Council Seal. Obtained grant funding from multiple resources: MRAC, GWBLCF, Hanifl Foundation, Osilas Foundation to name a few. Secured office space within the Hanifl Performing Arts Center in White Bear Lake to house our offices and classroom space, giving us the ability to expand. Hired our first employee, our Executive Director Kari Bullion.

Children's Performing Arts

Profit & Loss Budget vs. Actual-All Classes

January through December 2017

AQATP1217AS

Ordinary Income/Expense	Jan - Dec 17	Budget	\$ Over Budget	% of Budget
Income				
43400 · Direct Public Support				
43410 · Corporate Contributions				
43414 · Corporate matched	420.00	420.00	0.00	100.0%
43418 · sponsorships	2,065.00	965.00	1,100.00	213.99%
Total 43410 · Corporate Contributions	2,485.00	1,385.00	1,100.00	179.42%
43430 · Individual Contributions	9,248.69	10,888.00	-1,639.31	84.94%
43440 · Gifts in Kind				
43443 · Goods	527.00	389.00	138.00	135.48%
43445 · Services	0.00	0.00	0.00	0.0%
43440 · Gifts in Kind - Other	12,960.35			
Total 43440 · Gifts in Kind	13,487.35	389.00	13,098.35	3,467.19%
43450 · Grants	29,450.00	36,500.00	-7,050.00	80.69%
43500 · Pledge Income	13,179.13	18,000.00	-4,820.87	73.22%
43400 · Direct Public Support - Other	35.00			
Total 43400 · Direct Public Support	67,885.17	67,162.00	723.17	101.08%
45000 · Investments				
45030 · Interest-Savings, Short-term CD	16.01			
Total 45000 · Investments	16.01			
46000 · Ticket Sales	13,807.73	13,050.00	757.73	105.81%
46400 · Other Types of Income				
46420 · Merchandise	2,191.00	469.00	1,722.00	467.16%
46423 · Marketplace	1,154.90	1,392.00	-237.10	82.97%
46425 · Concessions	2,027.22	2,001.22	26.00	101.3%
46430 · Miscellaneous Revenue	3,056.20	1,845.00	1,211.20	165.65%
Total 46400 · Other Types of Income	8,429.32	5,707.22	2,722.10	147.7%
47200 · Program Income				
47230 · Registration Fee - Income	2,575.00	2,125.00	450.00	121.18%
47240 · Participation Fees - Income	27,460.47	26,143.50	1,316.97	105.04%
Total 47200 · Program Income	30,035.47	28,268.50	1,766.97	106.25%
47400 · Discounts & Promotions				
47450 · Scholarships	-550.00			
47460 · Employee Discounts	-2,475.00			
Total 47400 · Discounts & Promotions	-3,025.00			
Total Income	117,148.70	114,187.72	2,960.98	102.59%
Expense				
60900 · Business Expenses				
60920 · Business Registration Fees	225.00	1,025.00	-800.00	21.95%
60900 · Business Expenses - Other	50.00			
Total 60900 · Business Expenses	275.00	1,025.00	-750.00	26.83%
62100 · Contract Services				
62120 · Fundraising fees	0.00	0.00	0.00	0.0%
62130 · Professional fees				
62132 · IT	100.00			
62130 · Professional fees - Other	28,400.00	23,600.00	4,800.00	120.34%
Total 62130 · Professional fees	28,500.00	23,600.00	4,900.00	120.76%
62140 · Legal Fees	350.00	350.00	0.00	100.0%
62150 · Outside Contract Services				
62151 · Temporary help	1,675.00	1,675.00	0.00	100.0%
62152 · Director	3,425.00	3,425.00	0.00	100.0%
62153 · Choreographer	4,625.00	4,725.00	-100.00	97.88%
62154 · Music	2,000.00	2,100.00	-100.00	95.24%
62155 · sets and props	750.00	750.00	0.00	100.0%
62156 · Interpreter	185.00	185.00	0.00	100.0%
62157 · Sound	750.00	750.00	0.00	100.0%
62158 · Lights	0.00	0.00	0.00	0.0%
62159 · Costumes	1,000.00	1,000.00	0.00	100.0%

Children's Performing Arts Profit & Loss Budget vs. Actual-All Classes January through December 2017

AQATP107AS

	Jan - Dec 17	Budget	\$ Over Budget	% of Budget
Total 62150 · Outside Contract Services	14,410.00	14,610.00	-200.00	98.63%
62100 · Contract Services - Other	0.00	5,800.00	-5,800.00	0.0%
Total 62100 · Contract Services	43,260.00	44,360.00	-1,100.00	97.52%
62800 · Facilities and Equipment				
62840 · Equipment & Maintenance	757.61	1,000.00	-242.39	75.76%
62870 · Property Insurance	0.00	0.00	0.00	0.0%
62880 · Rent and Parking				
62881 · theater	75.00	75.00	0.00	100.0%
62882 · storage	240.00	240.00	0.00	100.0%
62880 · Rent and Parking - Other	2,859.49	1,000.00	1,859.49	285.95%
Total 62880 · Rent and Parking	3,174.49	1,315.00	1,859.49	241.41%
62890 · Utilities				
62894 · Phone	108.81	200.00	-91.19	54.41%
62895 · Website	0.00	0.00	0.00	0.0%
62890 · Utilities - Other	0.00	0.00	0.00	0.0%
Total 62890 · Utilities	108.81	200.00	-91.19	54.41%
62800 · Facilities and Equipment - Other	0.00	0.00	0.00	0.0%
Total 62800 · Facilities and Equipment	4,040.91	2,515.00	1,525.91	160.67%
65000 · Operations				
65010 · Books, Subscriptions, Reference	131.00	3,956.00	-3,825.00	3.31%
65020 · Postage, Mailing Service	328.97	1,194.00	-865.03	27.55%
65030 · Printing and Copying	10,880.94	389.00	10,491.94	2,797.16%
65040 · Supplies	5,241.47	3,328.00	1,913.47	157.5%
65000 · Operations - Other	125.00	1,125.00	-1,000.00	11.11%
Total 65000 · Operations	16,707.38	9,992.00	6,715.38	167.21%
65100 · Other Types of Expenses				
65120 · Insurance				
65121 · Liability	2,141.00	820.00	1,321.00	261.1%
65122 · Workman's Comp	330.00			
65123 · Directors & Officers	750.00	750.00	0.00	100.0%
65120 · Insurance - Other	345.00	1,230.00	-885.00	28.05%
Total 65120 · Insurance	3,566.00	2,800.00	766.00	127.36%
65140 · Cost of Goods Sold				
65141 · Market	490.73	491.00	-0.27	99.95%
65142 · Clothing	5,342.03	3,943.00	1,399.03	135.48%
65143 · Concessions	1,589.40	1,589.00	0.40	100.03%
Total 65140 · Cost of Goods Sold	7,422.16	6,023.00	1,399.16	123.23%
65150 · Materials for Programs/Classes				
65153 · Clothing	194.00	2,000.00	-1,806.00	9.7%
65154 · Snacks	1,295.00	1,295.00	0.00	100.0%
65155 · Gifts	162.36	300.00	-137.64	54.12%
65156 · Costumes	1,212.67	1,565.00	-352.33	77.49%
65157 · Material Sets & Props	493.21	1,172.00	-678.79	42.08%
65158 · Sound& Lights	1,906.26	1,906.26	0.00	100.0%
65159 · Licenses & Scripts	5,771.00			
Total 65150 · Materials for Programs/Classes	11,034.50	8,238.26	2,796.24	133.94%
65180 · Other Costs				
65182 · Fees and Bank Fees	3,072.50	2,927.00	145.50	104.97%
65189 · Misc Other Expenses	1,237.59	20.00	1,217.59	6,187.95%
Total 65180 · Other Costs	4,310.09	2,947.00	1,363.09	146.25%
65100 · Other Types of Expenses - Other	0.00	0.00	0.00	0.0%
Total 65100 · Other Types of Expenses	26,332.75	20,008.26	6,324.49	131.61%
66000 · Payroll Expenses				
66100 · Salaries & Wages	4,333.00			
66300 · Payroll Taxes				
66305 · FICA & Medicare	331.48			
66306 · State Payroll Taxes	0.00			
66307 · Federal Payroll Taxes	0.00			

Children's Performing Arts Profit & Loss Budget vs. Actual-All Classes January through December 2017

AQATP/CPAS

	<u>Jan - Dec 17</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
66308 · State Unemployment	3.25			
Total 66300 · Payroll Taxes	334.73			
66400 · Training	200.00			
66000 · Payroll Expenses - Other	0.00	11,267.00	-11,267.00	0.0%
Total 66000 · Payroll Expenses	4,867.73	11,267.00	-6,399.27	43.2%
68300 · Travel and Meetings				
68310 · Conference, Convention, Meeting	945.00	0.00	945.00	100.0%
68320 · Travel	0.00	0.00	0.00	0.0%
68300 · Travel and Meetings - Other	285.00	2,095.00	-1,810.00	13.6%
Total 68300 · Travel and Meetings	1,230.00	2,095.00	-865.00	58.71%
Total Expense	<u>96,713.77</u>	<u>91,262.26</u>	<u>5,451.51</u>	<u>105.97%</u>
Net Ordinary Income	<u>20,434.93</u>	<u>22,925.46</u>	<u>-2,490.53</u>	<u>89.14%</u>
Net Income	<u>20,434.93</u>	<u>22,925.46</u>	<u>-2,490.53</u>	<u>89.14%</u>

Children's Performing Arts
Statement of Financial Position
As of December 31, 2017

AOA/TAPAS

Dec 31, 17

ASSETS

Current Assets

Checking/Savings

10000 · US Bank Checking 26,920.51

10300 · Savings Account 30,002.87

Total Checking/Savings 56,923.38

Total Other Current Assets

Total Current Assets 56,923.38

TOTAL ASSETS 56,923.38

LIABILITIES & EQUITY

Equity

32000 · Unrestricted Net Assets 36,488.45

Net Income 20,434.93

Total Equity 56,923.38

TOTAL LIABILITIES & EQUITY 56,923.38