



2016 Children's Performing Arts Annual Report

Mission Statement: Our mission is to provide a platform to explore the world of artistic expression for children and their community. We do this by providing quality educational, theatrical experiences, which enhance children's self confidence, personal growth, group collaboration skills, and community partnerships.

Board of Directors:

President: Kari Bullion

Vice President: Sharon Hanifl-Lee

Treasurer: Stacy Jones

Secretary: Stacey Owens

Members: Cyndi Carroll, Sandy Stout, Shari Melsa, Lindsay Schipper, Melissa Niederkorn (non-voting member), Carrie Carlson (production liaison).

Production Team:

Director: Carrie Carlson

Choreographer: Kari Bullion

Musical Team: Cindy Nelson and Elizabeth Zumwalde

Costume Design: Dar Muellner

Prop & Set Design: Dan and Leah Martin

Sound Design: Scott Niederkorn

Promo Video Design: Chad Ihlenfeldt

Community/Population/Geographic Area Served:

We serve the north metro. Cities: Forest Lake, Hugo, Scandia, Columbus, Lindstrom, Linwood, East Bethel, Fridley, Lino Lakes, White Bear Lake. Counties: Hennepin, Anoka, Washington, Chisago

Description of major programs/activities:

Our Legacy Program runs 22 weeks (from September to February) and builds up to a weekend of performances. Our organization works with all the children at different levels to help them all grow as artists.

To achieve this our program has three levels.

The **RISING STARS** are our youngest group of K-2nd grade aged performers. We serve a smaller number of children in this group to we can best meet their learning requirements. This group meets for 1-1 1/2 hour theater education sessions every other week. These children are highlighted in their own show as they present a 15-20 minute vignette of the main production just prior to the performance of our older group. This smaller format allows the children more more individual attention while learning theatrical

elements including blocking, singing in a large group, performing solos and duets, choreography, and dialog.

Our **MAIN CAST** is comprised of 3rd-6th graders. This more mature age group works to create a 1 1/2 hour full scale production. This is achieved through theater education sessions held on Sundays between 1-4 pm. Many times we will call special groups from 1-2 pm and the main full cast from 2-4pm. A variety of theater skills are taught utilizing rotations in groups of 2 to 30. Groups are lead by different production staff and lessons are tailored using chosen scenes from the production. Our team facilitates lessons in singing, acting (which includes theater games and character development work), and dance from beginner to advanced choreography.

Our **JUNIOR DIRECTOR PROGRAM** integrates former alumni members as Junior Directors. Junior Directors are children in grades 7 through 12 that have graduated from our program (or have other prior theater experience). Utilizing former students as Junior Directors offer our children a unique perspective in which they direct and mentor each other. Junior Directors commit to attending the majority of rehearsals and all performances. They assist the production team in facilitating group rotations and providing individual support for cast members when needed, and help with all aspects of the production including building sets, props and sewing costumes.

Goals & Accomplishments:

Received MRAC grant to assist in funding of our 2016-2017 Alice in Wonderland Program. Built and continued to work on our layering model with the Rising Stars and Junior Directors. Maintained high enrollment for program.

Children's Performing Arts
Statement of Financial Income and Expense
January through December 2016

	TOTAL
Ordinary Income/Expense	
Income	
43400 · Direct Public Support	
43410 · Corporate Contributions	
43414 · Corporate matched	200.00
43418 · sponsorships	150.00
Total 43410 · Corporate Contributions	350.00
43430 · Individual Contributions	2,661.45
43440 · Gifts in Kind	
43445 · Services	226.00
Total 43440 · Gifts in Kind	226.00
43450 · Grants	15,801.00
Total 43400 · Direct Public Support	19,038.45
46000 · Ticket Sales	9,642.04
46400 · Other Types of Income	
46420 · Merchandise	2,761.00
46430 · Miscellaneous Revenue	590.72
Total 46400 · Other Types of Income	3,351.72
47200 · Program Income	13,286.91
Total Income	45,319.12
Expense	
62800 · Facilities and Equipment	
62840 · Equipment & Maintenance	908.93
62880 · Rent and Parking	4,718.83
62890 · Utilities	
62895 · Website	118.53
Total 62890 · Utilities	118.53
Total 62800 · Facilities and Equipment	5,746.29
65000 · Operations	
65010 · Books, Subscriptions, Reference	250.00
65020 · Postage, Mailing Service	77.76
65030 · Printing and Copying	226.00
65040 · Supplies	5,225.03
Total 65000 · Operations	5,778.79
65100 · Other Types of Expenses	
65120 · Insurance	802.00
65140 · Cost of Goods Sold	
65141 · Market	471.80
65142 · Clothing	4,573.08
65143 · Concessions	1,007.66
Total 65140 · Cost of Goods Sold	6,052.54
65150 · Materials for Programs/Classes	
65154 · Snacks	347.94
65156 · Costumes	2,400.52
65157 · Material Sets & Props	125.83
65158 · Sound & Lights	6,928.50
Total 65150 · Materials for Programs/Classes	9,802.79
65180 · Other Costs	
65182 · Fees and Bank Fees	22.54
Total 65180 · Other Costs	22.54
Total 65100 · Other Types of Expenses	16,679.87
68300 · Travel and Meetings	
68310 · Conference, Convention, Meeting	170.00
Total 68300 · Travel and Meetings	170.00
Total Expense	28,374.95
Net Ordinary Income	16,944.17
Net Income	16,944.17

Children's Performing Arts
Statement of Financial Income and Expense
January through December 2016

	Alice	General	Mulan	Rock Slinger	TOTAL
Ordinary Income/Expense					
Income					
43400 · Direct Public Support					
43410 · Corporate Contributions					
43414 · Corporate matched	0.00	200.00	0.00	0.00	200.00
43418 · sponsorships	0.00	0.00	150.00	0.00	150.00
Total 43410 · Corporate Contributions	0.00	200.00	150.00	0.00	350.00
43430 · Individual Contributions	0.00	2,661.45	0.00	0.00	2,661.45
43440 · Gifts in Kind					
43445 · Services	226.00	0.00	0.00	0.00	226.00
Total 43440 · Gifts in Kind	226.00	0.00	0.00	0.00	226.00
43450 · Grants	10,000.00	5,801.00	0.00	0.00	15,801.00
Total 43400 · Direct Public Support	10,226.00	8,662.45	150.00	0.00	19,038.45
46000 · Ticket Sales	0.00	0.00	9,642.04	0.00	9,642.04
46400 · Other Types of Income					
46420 · Merchandise	0.00	2,761.00	0.00	0.00	2,761.00
46430 · Miscellaneous Revenue	0.00	590.72	0.00	0.00	590.72
Total 46400 · Other Types of Income	0.00	3,351.72	0.00	0.00	3,351.72
47200 · Program Income	13,286.91	0.00	0.00	0.00	13,286.91
Total Income	23,512.91	12,014.17	9,792.04	0.00	45,319.12
Expense					
62800 · Facilities and Equipment					
62840 · Equipment & Maintenance	0.00	908.93	0.00	0.00	908.93
62880 · Rent and Parking	75.00	640.00	4,003.83	0.00	4,718.83
62890 · Utilities					
62895 · Website	0.00	118.53	0.00	0.00	118.53
Total 62890 · Utilities	0.00	118.53	0.00	0.00	118.53
Total 62800 · Facilities and Equipment	75.00	1,667.46	4,003.83	0.00	5,746.29
65000 · Operations					
65010 · Books, Subscriptions, Reference	0.00	250.00	0.00	0.00	250.00
65020 · Postage, Mailing Service	5.22	70.00	2.54	0.00	77.76
65030 · Printing and Copying	226.00	0.00	0.00	0.00	226.00
65040 · Supplies	4,134.74	414.38	167.03	508.88	5,225.03
Total 65000 · Operations	4,365.96	734.38	169.57	508.88	5,778.79
65100 · Other Types of Expenses					
65120 · Insurance	0.00	802.00	0.00	0.00	802.00
65140 · Cost of Goods Sold					
65141 · Market	0.00	0.00	471.80	0.00	471.80
65142 · Clothing	0.00	4,573.08	0.00	0.00	4,573.08
65143 · Concessions	0.00	0.00	1,007.66	0.00	1,007.66
Total 65140 · Cost of Goods Sold	0.00	4,573.08	1,479.46	0.00	6,052.54
65150 · Materials for Programs/Classes					
65154 · Snacks	10.98	0.00	336.96	0.00	347.94
65156 · Costumes	1,225.22	0.00	1,175.30	0.00	2,400.52
65157 · Material Sets & Props	10.95	0.00	114.88	0.00	125.83
65158 · Sound & Lights	0.00	5,801.00	1,127.50	0.00	6,928.50
Total 65150 · Materials for Programs/Classes	1,247.15	5,801.00	2,754.64	0.00	9,802.79
65180 · Other Costs					
65182 · Fees and Bank Fees	0.00	22.54	0.00	0.00	22.54
Total 65180 · Other Costs	0.00	22.54	0.00	0.00	22.54
Total 65100 · Other Types of Expenses	1,247.15	11,198.62	4,234.10	0.00	16,679.87
68300 · Travel and Meetings					
68310 · Conference, Convention, Meeting	0.00	170.00	0.00	0.00	170.00
Total 68300 · Travel and Meetings	0.00	170.00	0.00	0.00	170.00
Total Expense	5,688.11	13,770.46	8,407.50	508.88	28,374.95
Net Ordinary Income	17,824.80	-1,756.29	1,384.54	-508.88	16,944.17
Net Income	17,824.80	-1,756.29	1,384.54	-508.88	16,944.17

Children's Performing Arts
Statement of Financial Position
 As of December 31, 2016

	<u>Dec 31, 16</u>	<u>Dec 31, 15</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
10000 · US Bank Cheq	36,488.45	0.00	36,488.45	100.0%
Total Checking/Savings	<u>36,488.45</u>	<u>0.00</u>	<u>36,488.45</u>	<u>100.0%</u>
Total Current Assets	<u>36,488.45</u>	<u>0.00</u>	<u>36,488.45</u>	<u>100.0%</u>
TOTAL ASSETS	<u>36,488.45</u>	<u>0.00</u>	<u>36,488.45</u>	<u>100.0%</u>
LIABILITIES & EQUITY				
Equity				
32000 · Unrestricted Ne	19,544.28	-9,145.11	28,689.39	313.71%
Net Income	<u>16,944.17</u>	<u>9,145.11</u>	<u>7,799.06</u>	<u>85.28%</u>
Total Equity	<u>36,488.45</u>	<u>0.00</u>	<u>36,488.45</u>	<u>100.0%</u>
TOTAL LIABILITIES & EQUITY	<u>36,488.45</u>	<u>0.00</u>	<u>36,488.45</u>	<u>100.0%</u>